



Gregory F. Margetich | Washington, DC | San Francisco | Sacramento, CA | 916.208.2500
The Margetich Group | themargetichgroup.com | Margetich Development | mredinc.com

Professional Expertise

The Margetich Group. Greg Margetich, President of The Margetich Group, a subsidiary of Margetich Real Estate & Development, founded in 1977, is a commercial real estate investment, transaction & advisory company. Greg has a vast experience specializing in commercial real estate investment properties including office, retail and industrial properties with a concentration in the acquisitions and dispositions of government-leased properties located throughout the United States.

Greg serves on the board of directors of the National Federal Development Association as its Vice-Chairman & Treasurer. Website: nfda.us. NFDA is a national trade association representing organizations and individuals that provide real estate services to the land-holding agencies of the United States Government, State & local municipalities. The Association provides a consolidated voice from Association members to Federal, State and local agencies and Congressional committees on matters relating to Government real estate, including lease acquisition, build-to-suit construction, identification and disposition of surplus property, and the reduction of real estate operating expenses through lease consolidations, improved utilization rates, greater market alignment, more efficient leasing structures, and reduced dependence on costly lease extensions and holdovers.

Sampling of Transactions:

- State of California, Dept. of Corrections | Sacramento, CA | \$32,500,000`
- FBI, Headquarters, Denver, CO | 175,000 SF | \$89,100,000
- GSA & State of California leased 19-story office tower | Sacramento, CA | \$62,000,000
- FBI, Stafford, VA, 164,898 SF National Training Center | \$30,268,337
- Appleton Papers, Albany, NY, 405,000 SF Distribution Center | \$14,500,000
- California State Department of Corrections | 225,000 SF | \$30,250,000
- FBI, Headquarters, Sacramento, CA, 53,074 SF Office Building | \$8,600,000
- State of Montana, Bozeman, Montana State University, 43,000 SF | \$8,700,000
- State of Montana, various state agencies, IRS, Veterans Affairs, undisclosed
- Veterans Affairs, various locations throughout the United States
- Immigration Customs Enforcement, various locations throughout the United States
- Army Corps of Engineers, 325,000 SF 19-story Office Tower, Sacramento, CA | \$46,500,000
- Walgreen's at various location throughout the United States
- Big O Tires industrial regional distribution center, Sacramento, CA
- Barnes & Noble, Best Buy, 192,000 SF Retail Power Center, Reno, NV | \$17,500,000
- Hotel, Office & Residential Towers, 105,000 SF Capitol Mall, Central Business District | \$14,500,000
- 400 Acre Master Planned Residential Community, Merced, CA
- 390 Acres multiple parcels in North Natomas adjacent to Sacramento Kings Arena, Sacramento, CA
- 191,000 SF Southport Business Park - 3 industrial buildings, West Sacramento, CA



Margetich Development, Inc. A real estate development and investment company founded in 1977, a commercial real estate development company with a vast experience in the development and planning of commercial real estate projects primarily concentrated in office, medical/office, retail shopping centers, restaurants and build-to-suit projects.

Sampling of development projects:

- Discovery Plaza Shopping Center, Placerville CA | 50,000 sq. ft. project including a four-screen movie theater, retail shops, restaurants, Wells Fargo Bank, Crocker Bank and a two-story office building adjacent to Raley's Supermarket.
- Tahoe Keys, South Lake Tahoe | five-building retail, full-service restaurant and office park along the water, consisting of a two-story restaurant, two office buildings and two retail buildings.
- Gold's Gym, Elk Grove, CA, build-to-suit | 45,000 sq. ft. full-service fitness center and Aveda salon and spa.
- Hampton Inn & Suites building pad, Elk Grove, CA to house a 110-room hotel.
- Quail Park Wellness Center, Folsom, CA | nine-building, +/-65,000 sq. ft. medical, fitness and wellness office park that includes Dialysis Medical Clinic, Universal Health Services, Sierra Vista Hospital, Revolutions Naturopathic, True North Cycling, Zuda Yoga, True REST Float Spa, Sola Salons, Pacific Institute of Music, Destination Aesthetics, 3D/4D Ultrasound and numerous psychologists, psychiatry, accounting firms, music school and financial advisory groups.
- Longport Retail, Elk Grove Learning Center, Elk Grove, CA | 11,000 sq. ft. retail building.
- Rocklin Sierra Plaza, Rockling, CA | 36,000 sq. ft., six-building, retail, medical office and general office park.
- Development site, Sacramento CA | Burger King, Chevron gas station and car wash
- Orchard Plaza, Yuba City, CA | 37,716 shopping center that includes a 10,000 sq. ft. grocery store, Chevron gas station, Starbucks, Fremont Rideout Medical Clinic, Sierra Central Credit Union, Fit Dental Group and several retails stores and restaurants.
- Pavilions South Shopping center, Sacramento CA | two-building retail center, situated in the highest retail sales submarket in Sacramento Valley.
- Pacific Sierra Business Park, Rancho Cordova, CA | two-building office park containing +/-51,500 sq. ft. of office and flex/office space.
- Point West office buildings, Sacramento CA | 90,000 sq. ft.

Education

Santa Clara University

Professional & Philanthropic Affiliations

Present & Past:

NFDA, National Federal Development Association, Board Vice-Chairman & Treasurer

Journal of Government Real Estate, Advisory Board

Real Estate Broker, California, 1977

CCIM, Candidate of the Certified Commercial Investment Member

NAIOP, Board of Directors

ICSC, International Council of Shopping Centers, member

ULI, Urban Land Institute, Member

Leukemia & Lymphoma Society, President, Board of Trustees

Jesuit Alumni Association, Board President

Jesuit High School Man of the Year, 1998

Abundance 360, member

Genius Network, 25K Group

Strategic Coach member, Toronto, Canada

Ambassador, Singularity University, Sacramento Chapter



WASHINGTON DC



SAN FRANCISCO



SACRAMENTO